

ERIE Walk for LOVE



About Shriners Hospitals for Children®



Shriners Hospitals for Children® provides all aspects of care for children with orthapaedic conditions, spinal cord injuries, burns, and cleft lip and palate, regardless of the families' ability to pay. Many of the common techniques and treatments that are used in most hospitals today were pioneered by Shriners Hospitals for Children.

Because of you and your support, we've been able to send Love to the rescue® to more than 1.5 million children since 1922.

Changing lives every day through innovative pediatric specialty care, world-class research and outstanding medical education.







Shriners Hospitals for Children Locations

West Region

Shriners Children's Hawaii Honolulu, HI Orthopaedics

Shriners Hospitals for Children — Mexico Mexico City, Mexico Orthopaedics

Shriners Children's Northern California Sacramento, CA

Orthopaedics, Burn Care, Cleft Lip & Palate, Pediatric Surgery, Spinal Cord Injury

Shriners Children's Southern California

Pasadena, CA

Orthopaedics, Burn Care, Cleft Lip & Palate

Central Region

Shriners Children's Chicago

Chicago, IL

Orthopaedics, Spinal Cord Injury, Cleft Lip & Palate

Shriners Children's Lexington

Lexington, KY Orthopaedics

Shriners Children's Ohio

Dayton, OH Burn Care, Cleft Lip & Palate

Shriners Children's Shreveport

Shreveport, LA

Orthopaedics, Cleft Lip & Palate

East Region

Shriners Children's Boston

Boston, MA

Burn Care, Cleft Lip & Palate

Shriners Hospitals for Children - Canada

Montreal, Quebec

Orthopaedics

Shriners Children's Erie

Erie, PA Orthopaedics

Shriners Children's Florida

Tampa, FL Orthopaedics Shriners Children's Portland

Portland, OR

Orthopaedics, Cleft Lip & Palate

Shriners Children's Salt Lake City Salt Lake City, UT

Orthopaedics

Shriners Children's Spokane

Spokane, WA

Orthopaedics

Shriners Children's St. Louis

St. Louis, MO

Orthopaedics

Shriners Children's Texas

Galveston, TX

Orthopaedics, Burn Care, Cleft Lip & Palate

Shriners Children's Twin Cities

Twin Cities, MN Orthopaedics

Shriners Children's Greenville

Greenville, SC Orthopaedics

Shriners Children's New England

Springfield, MA

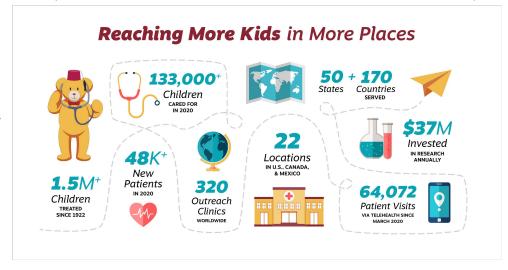
Orthopaedics, Cleft Lip & Palate, Urology

Shriners Children's Philadelphia Philadelphia, PA

Orthopaedics, Spinal Cord Injury

How We Use Funds

Shriners Hospitals for Children is dedicated to improving the lives of children, regardless of their families' ability to pay. Your donations will directly support the patients of our Shriners Hospitals for Children locations across the United States, Canada and Mexico.



Care Beyond Cost

ORTHOPAEDICS

We've treated orthopaedic conditions since the founding of our first hospital in 1922. With a large, full-time staff of pediatric orthopaedic surgeons, as well as a comprehensive team of physical, occupational, speech, and other therapists, we are able to provide customized care to each child.

BURN CARE

Since first treating burn survivors in the 1960s, we've pioneered some of the most significant advancements in burn care. We provide advanced care for burn injuries and related scarring, along with physical rehabilitation and emotional support.

SPINAL CORD INJURY

We were the first health care system in the country to develop spinal cord injury rehabilitation centers designed specifically for children. Our groundbreaking research has led to innovative treatment techniques, providing care that helps children lead a full, active, and healthy life.

CLEFT LIP AND PALATE

Our cleft lip and palate reconstruction program gives kids a reason to smile. Each treatment plan is crafted uniquely for the child by a team of experts working together to improve a child's eating, breathing, communication, self-esteem, and appearance.

Engage in Our Care

ADAPTIVE CAMPS AND SPORTS CLINICS

teach kids that there are no limits to what they can do.

EDUCATIONAL PLATFORMS like Be Burn Aware, Superheroes of Summer Safety, and Cut the Bull provide education to hundreds of thousands of children and families.

TRANSPORTATION PROGRAMS transport children and their caregiver to one of our 22 locations at no cost.

OUTREACH CLINICS provide screenings in underserved communities in the United States and around the globe to help children who can benefit from treatment at Shriners Hospitals for Children

Fundraising for the Walk for LOVE — Erie 2022

Whether this is your first time fundraising, or you're a veteran, we want to show you just how simple it can be to reach your fundraising goal. To begin, set your goal! Whether your goal is \$500 or \$5,000, adjust the minimum donation amount you're asking of each potential donor and/or increase the number of people you're going to ask.

Don't forget about our awesome prizes! Once registered, ALL walkers will have the opportunity to fund-raise and receive a premium walk t-shirt at \$50 and receive one entry to win an Apple Watch Series 7 with each \$100 raised.

Some useful tips for setting your fundraising goals:



MAKE YOUR GOAL REALISTIC AND SIGNIFICANT

When people work hard to reach a strong goal, they feel a sense of pride and accomplishment when they succeed!



SHARE YOUR GOAL WITH EVERYONE

Put it on your individual fundraising page, in your emails, on social media posts, and in your fundraising appeal letter. Sharing your goal lets others see your commitment. Post pictures and videos of your walk using the hashtag #walkforloveerie.



LEAD BY EXAMPLE

Making the first donation towards your goal helps set the bar. By making a personal donation you show donors and teammates how important this cause is for you!

Offline Donations

Did someone give you a cash or check to support your fundraising efforts? If so, please mail those donations to the address on the right and be sure to include the following information:

- 1. Specify donation is for Walk for LOVE Erie 2022
- 2. Donation with donor contact information (so we can thank them!)
- 3. Donation amount (if not specified)
- 4. Your full name, team name and email address you used to set up your fundraising page (so we can credit donations to your page)

David Schumacher Development Officer

1645 West 8th Street

Erie, Pa 16505

Tel: 814-875-8781

Shriners Hospitals for Children - Erie

ATTN: Donor Development

For more information and to register, please email daschumacher@shrinenet.org or visit walkforloveerie.org

Fundraising Incentives & Swag

We're making fundraising **FUN** by offering a few incentives! Please see below and make sure to hit those goals so you can earn some great Virtual Walk swag.

Individuals who raise a minimum of \$50 receive:

• Official Walk for LOVE - Erie 2022 T-shirt

Individuals who raise a minimum of \$100 receive:

• one entry to win an Apple Watch Series 7

KEEP GOING! With each \$100 raised you get another entry to win an Apple Watch Series 7 (ONE entry per \$100 raised).

DON'T FORGET: Your company may be able to MATCH your gift! Check out *lovetotherescue.org/financials* to see if your company participates.



10 Easy Steps to Reach Your Fundraising Goal

- Donate to yourself. It all begins with you!

 Your first \$50!
- Ask 5 family members to donate \$25 each. Look, there's another \$125!
- Ask 10 friends and neighbors to donate \$25 each. Add \$250 to your total!
- Ask 5 coworkers to donate \$15 each.
 You just added \$75 to your total!
- Just in case these asks didn't follow through, ask your boss for a company contribution of \$100 or more to push you to your \$500 goal!

Total: \$500+

If you're on a roll, keep it going! The following are some tips to get you to \$1000!

Ask 5 local businesses you frequently visit to donate \$50 each. \$250!

Ask 5 members of an organization you belong to to donate \$20 each. \$100!

Host a fundraising event (bake sale, garage sale, car wash, etc.)! \$200!

Ask your doctor, teacher, lawyer, trainer, tutor, etc. to donate \$25 each. \$50!

Ask friends who aren't fundraising to share your link on their social media pages. \$50!

Total: \$1000+

Start fundraising for #walkforloveerie TODAY by visiting walkforloveerie.org

For more fundraising tips and tricks, please contact David Schumacher at daschumacher@shrinenet.org.

Using Social Media to Support Your Fundraising Goal







Tell your fundraising story on social media — let your network know you're participating in the Walk for LOVE - Erie 2022! Share your fundraising goal, why you're fundraising for Shriners Hospitals for Children - Erie, and encourage your friends and family to join you!

Share your progress with us on social media!

Follow us on <u>Facebook</u> and <u>Instagram</u>, at @shrinerserie.

Post pictures and videos of your walk using the hashtag #walkforloveerie.

Stay tuned for fun activities and raffle drawings!





Fundraising Ideas

Below are a few great ideas to get your fundraising started off right! The sky's the limit, so be creative and turn your fundraising into *FUN*raising!

AUCTION — Recruit your team members to reach out to local businesses or places they visit often. Use your connections here to get cool prizes and host an in-person auction, or even online using your social media network of choice!

BASKET RAFFLE BINGO — This concept is the same as the bingo we all know and love except the prizes are themed baskets! Charge admission to the event and ask for basket donations from local businesses. The more baskets, the more chances to win!

CAR WASH — Car washes can be held at schools, churches, businesses, and even in your driveway!

HOST A PUB CRAWL — Connect with 3 or 4 breweries and see if they are interested in partnering with you to host a pub crawl. Pick a theme and run with it!

ICE CREAM SOCIAL — Get ice cream donated after lunch one day at the office and charge an entry fee for all-you-can-eat ice cream!

JAIL AND BAIL — This is a great option for kids' fundraising! Put your teacher, preacher or babysitter in "jail" until you reach your fundraising goal.

POTLUCK LUNCH — Task co-workers with making a dish for lunch and charge admission to the buffet.

RECIPE BOOK — Ask all your friends, team members, and coworkers for their favorite recipes to add to a recipe book. Brand it, print at the local printer, and sell it to raise funds!

SKIP IT (LUNCH, COFFEE, DESSERT) — Choose to skip something that you have on a regular basis. Whether this is lunch out or a cup of coffee from a local coffee shop, you will end up with almost \$20 extra dollars a week to put toward your fundraising page.

T-SHIRTS — Have team t-shirts made and order extra to sell to supporters who are interested.

USED BOOK SALE — Reach out to your friends and family on social media. See if they have any used books they are willing to donate and host a used book sale.

WINE TASTING — Contact a local wine distributor or grocery store to donate a couple of bottles of wine for a small wine tasting event. Make this a weekly and/or monthly occasion to increase your fundraising efforts!

YARD SALE — Do you have a bunch of stuff that you've been meaning to get rid of? Host a yard sale and invite your team members to contribute, then use the cash raised toward your fundraising goal.